

Q3 FY25-26 RESULTS

INVESTOR PRESENTATION

India's Pioneer & Market Leader
in Automotive Suspension Solutions

BSE CODE

520051

NSE SYMBOL

JAMNAAUTO

DATE

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From our beginnings in 1954 to market leadership today, JAI is India's largest and a global leader in tapered and parabolic leaf springs — with a growing portfolio that now includes lift axles and suspension systems, trusted by major OEMs.



10

MANUFACTURING LOCATIONS



5,000+

PART NUMBERS



CARE A1+/AA
ICRA A1+/AA-

SOUND FINANCIAL



20,000+ Touch Point

AMI NETWORK



20+

EXPORT COUNTRIES

Product Portfolio

- Leaf Springs
- Parabolic Springs
- Stabilizer Bar
- Lift Axles
- Slipper Suspension
- Trailer Suspension
- Allied Products

Revenue Mix (Approx.)



Marquee Customers

- | | |
|--------------------------|-----------------|
| • Tata Motors | • Force Motors |
| • Ashok Leyland | • ISUZU |
| • Bharat Benz | • SCANIA |
| • VE Commercial Vehicles | • SML Isuzu |
| • Mahindra | • TADANO Escort |
| • Fuso | • UD Trucks |
| • Vovlo | |

Robust Infrastructure

Proximity:

Plants located near key OEM hubs

Scale:

Low cost producer with economies of scale.

R&D:

In-house R&D center for product design & testing.

Distribution:

Pan-India aftermarket network with digital integration.

1954

FOUNDING ERA

- ✓ Established as a spring manufacturing unit
- ✓ Early focus on spring assembly and repairs
- ✓ Laid foundation for engineering excellence

1990-2010

EXPANSION

- ✓ Established national manufacturing footprint
- ✓ Became key supplier to major OEMs
- ✓ Modernized plants with new technology

2011-24

DIVERSIFICATION

- ✓ Scaled up aftermarket business significantly
- ✓ Launched new products
 - Heavy Parabolic Springs :
 - Spring Allied
 - Lift Axles
 - Trailer- Air Suspension
 - & Mechanical Suspense
 - Allied Components

FY20-++

DIGITAL ERA

- ✓ JAI Connect
- ✓ Data Analytics
- ✓ DMS
- ✓ ERP Whatsapp Bot

FY26+

FUTURE READY

- ✓ Started Manufacturing U-Bolt
- ✓ Capacity expansion: Indore, Jharkhand
- ✓ Establishing New Facilities for integrated suspension system plant including in house manufacturing of Axle & Rubber

“ JAI delivered a strong performance in Q3 FY25–26, driven by a broad-based recovery in the automotive sector, disciplined execution and momentum in the aftermarket. Robust demand across key OEM segments, supported by continued cost-optimization initiatives, resulted in healthy volume growth and resilient margins. Capacity/ product expansion projects remain on track, reinforcing the company’s long-term growth and scalability. ”

Mr. Randeep Singh Jauhar
Chairman & Executive Director



Mr. Randeep Singh Jauhar



Steady Financial Performance



- Revenue at Rs. 668 Crores with EBITDA margins maintained at 17.5%.
- Adityapur Spring Plant has been commissioned & started commercial production.
- Indore Spring Plant will start production in Q-4 (FY-26)..
- New Integrated suspension & rubber projects are on track.

Revenue 668

EBITDA 117/17.5%

^PBT 95/14.2%

Cash Accruals
(PAT + Depreciation) 76

^ - Without One time Abnormal Provision on account of Wage Code Impact of Rs. 12 Crores .

Strategic Initiative:- Setting up of New Parabolic Spring Plant

- The Indian Commercial Vehicle (CV) industry is undergoing a structural transition from conventional multi-leaf springs to Parabolic Leaf Springs, driven by OEM focus on:
 - Fuel efficiency – Reduction in Tier weight
 - Improved ride comfort and durability
 - Higher payload efficiency
 - Alignment with global vehicle platforms

Alignment with 5-Year Lakshya & Customer Demand

- As part of the Company's 5-Year Lakshya to scale up exports, parabolic springs form a core product requirement. The Company has received commercial enquiries and program discussions from major OEMs as well as aftermarket export customers for parabolic spring applications, indicating clear demand visibility in this segment

Manufacturing Footprint– Plant Capability Matrix

- The Company's current spring manufacturing footprint shows that all major spring plants have both Conventional and Parabolic capability, except Indore, which currently operates only conventional leaf spring lines .



Update on New Projects

- ✓ Adityapur Spring Plant has been commissioned & started commercial production
- ✓ Indore Spring Plant will start production in Q-4 (FY-26)
- ✓ Construction of Integrated suspension & Rubber projects are on track ..



Financials

	Q3 FY 25-26	Q2 FY 25-26	Q3 FY 24-25
Revenue	668	531	562
EBITDA	117/17.5%	72/13.6%	78/13.9%
PBT [^]	[^] 95/14.2%	56/10.6%	63/11.2%
CASH ACCRUALS	76	53	58

[^] - Without One time Abnormal Provision on account of Wage Code Rs. 12 Crores.



Strategic

- ✓ The Company entered into an export agreement with Stellantis Group (Global Automotive Group), marking an important step in expanding its international OEM footprint.
- ✓ Digital transformation: Rolled out DMS and Vehicle Tracking System across supply chain.
- ✓ Started Manufacturing in house U-Bolt for supplying to aftermarket

Profit & Loss Statement

Consolidated QOQ

All Figure are in INR Crores

Particulars	Q3 FY 25-26	Q2 FY 25-26	QoQ	Q3 FY 24-25	YoY
Net Sales	668	531	26%	562	19%
EBITDA	117	72	63%	78	49%
PBT^	^95	56	69%	63	50%
PAT	58	40	47%	44	33%

^ - Without One time Abnormal Provision on account of Wage Code Rs. 12 Crores .

Profit & Loss Statement

Consolidated YOY

All Figure are in INR Crores

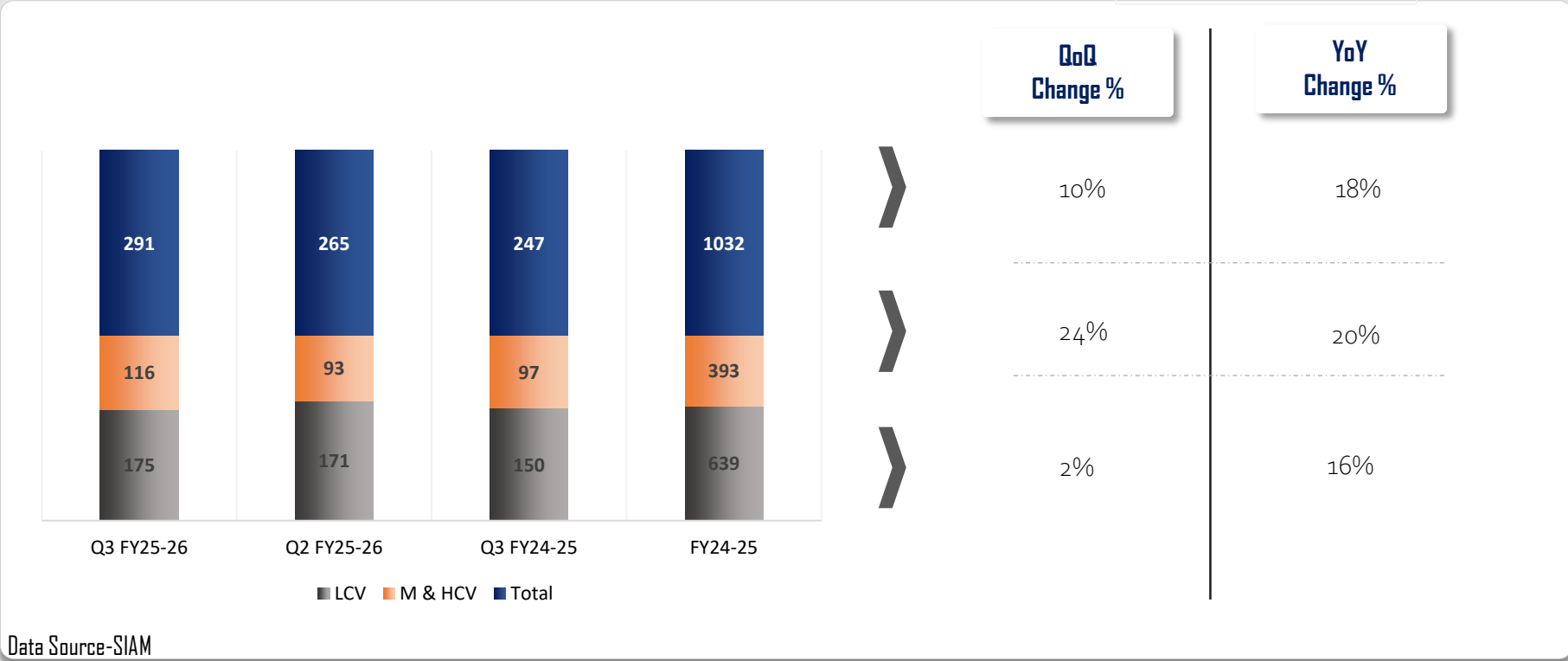
Particulars	9 Months FY 25-26	9 Months FY 24-25	YoY	12 Months FY 24-25
Net Sales	1772	1632	9%	2,270
EBITDA	267	222	20%	308
PBT^	^216	183	18%	256
PAT	144	130	11%	180

^ - Without One time Abnormal Provision on account of Wage Code Rs. 12 Crores

Highlights

For the Quarter

All Figure are in INR Crores

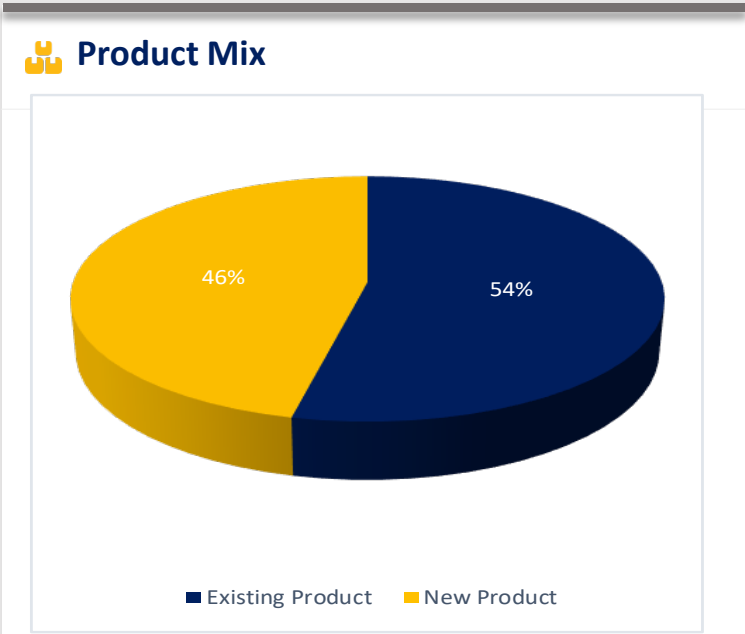
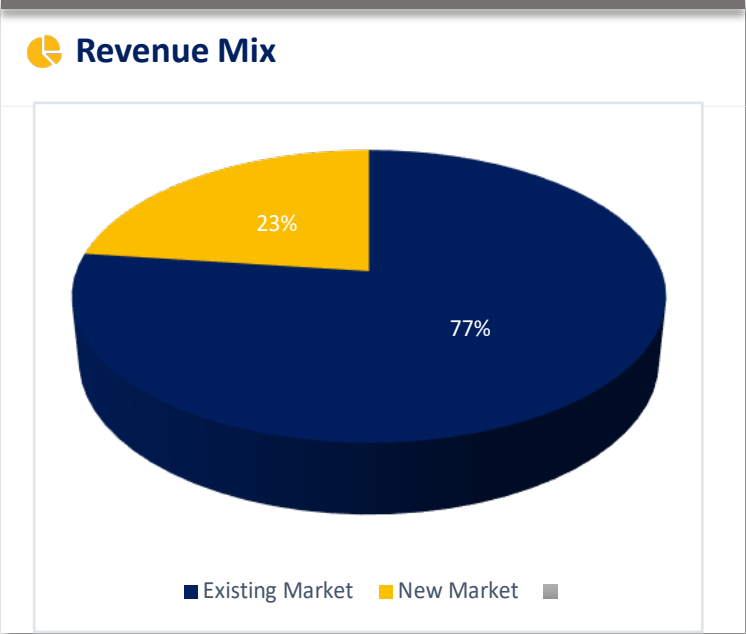


LCV Production Changes

- ↑ - Q3 FY26 vs Q2 FY26 - 2% Increase
- ↑ - Q3 FY26 vs Q3 FY25 - 16% Increase

M&HCV Production Changes

- ↑ - Q3 FY26 vs Q2 FY26 - 24% Increase
- ↑ - Q3 FY26 vs Q3 FY25 - 20% Increase



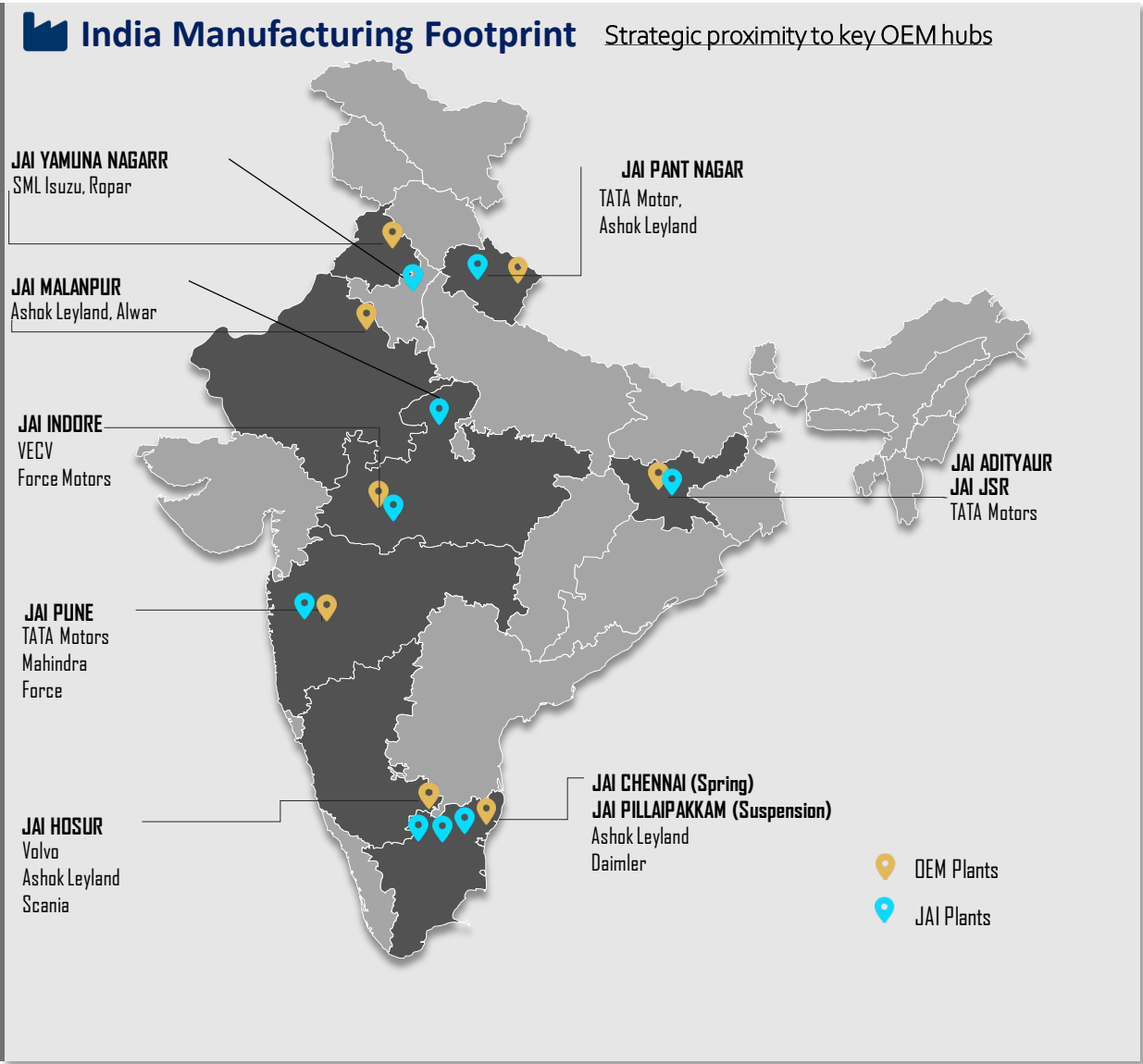
LAKSHYA RISE 5000

Our blueprint for the next phase of accelerated growth and value creation

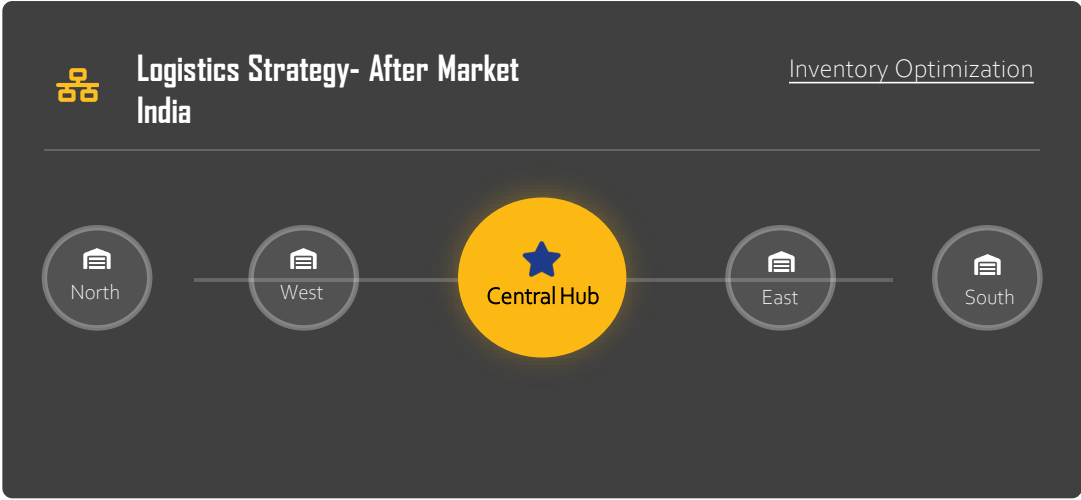
- Our target is to achieve Rs. 5,000 crores Revenue, New Markets (Indian After Market +Export) to be 40% of Revenue, deliver 40% ROCE and 50% Dividend payout.
- As, we go further, to ensure lasting value, we are deepening our focus on New Markets
- This strategic shift empowers us to maintain steady performance not only in periods of economic expansion, but also remain stable and reliable, no matter the macro environment.
- As we embark on this journey, every action is aligned to propel us into the league of growth champions. Together, we RISE to new horizons.



	REVENUE TARGET	NEW MARKETS	ROCE	DIVIDEND PAYOUT
RISE 5000	₹ 5,000 Cr	Indian After Market +Export 40%	40%	50%

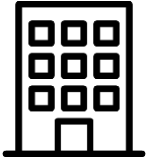


Total Plants	10
North Zone	2 Plants
South Zone	3 Plants
West Zone	1 Plants
East Zone	2 Plants
Center Zone	2 Plants





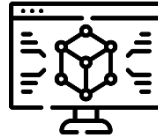
World-Class R&D Infrastructure



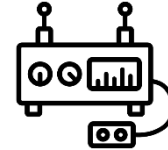
In-House R&D Centre



Fatigue Test Rigs



FEA & Simulation



Prototyping Lab

JAI is constantly adapting to evolving technology in order to keep up with the times and offer its clients cutting-edge products. The company uses the best equipment that complies with international standards. The development of in-house technological capabilities for the design and production of innovative suspension products is given significant consideration by JAI.

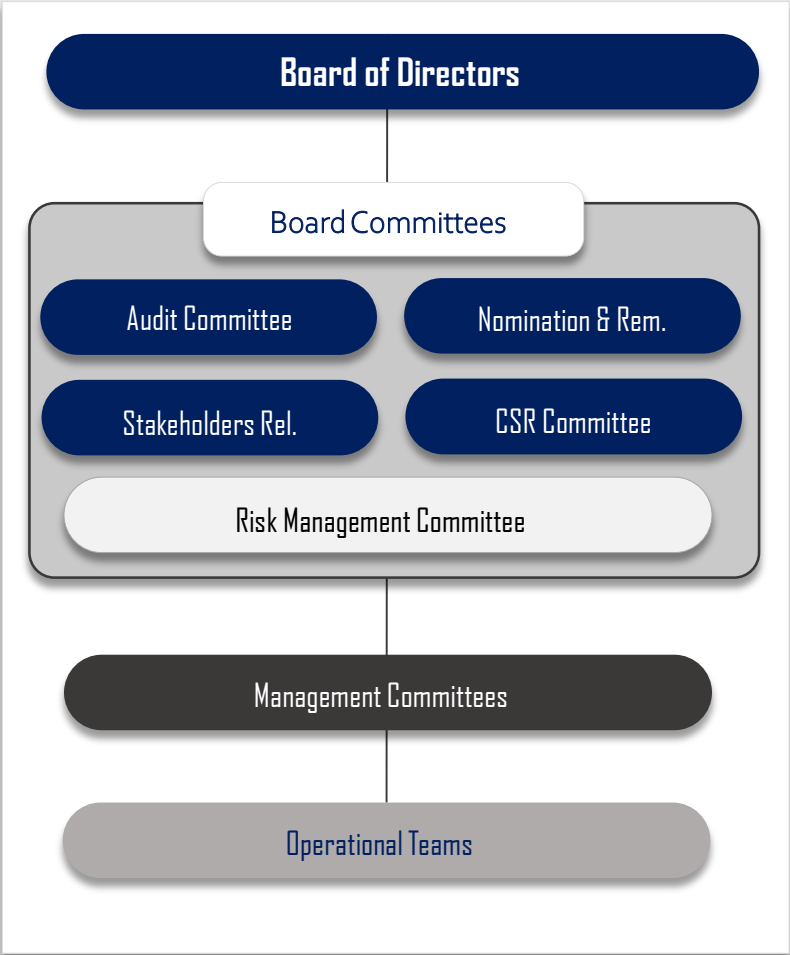
Our Achievements

- First to Introduce Parabolic Spring for Indian Roads
- First to start Leaf Spring Design Centre in India
- In House R&D Centre with full Design, Simulation, and Validation Capabilities, capable to design Multi, Parabolic Leaf Spring, Lift Axle and Air Suspension for all automobile applications

IP Portfolio

- 140+ copyrighted designs across springs and suspension products.
- Patents for air suspension systems (including trailer applications)
- "JAI" trademark registered in 16 countries

Governance Structure



Risk Monitoring & Controls

Centralized Decisions
Unified framework for strategic alignment

Cross-Functional Teams
CFTs for strategic initiative execution

Periodic Reviews
Monthly/Quarterly management cadence

Internal Audit
Continuous monitoring program

Risk Dashboards
Real-time escalation protocols

Compliance & Policy Framework

☒ SEBI LODR Regulations

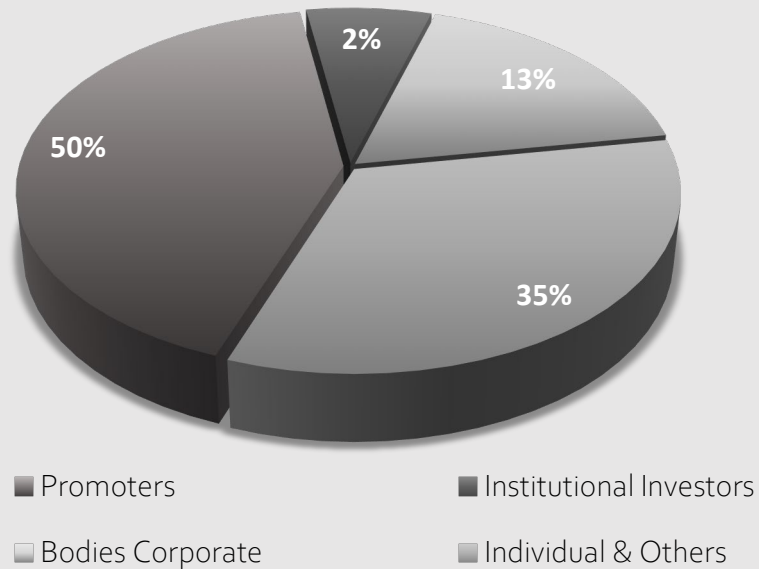
☒ Related Party Transactions

☒ Code of Conduct & Ethics

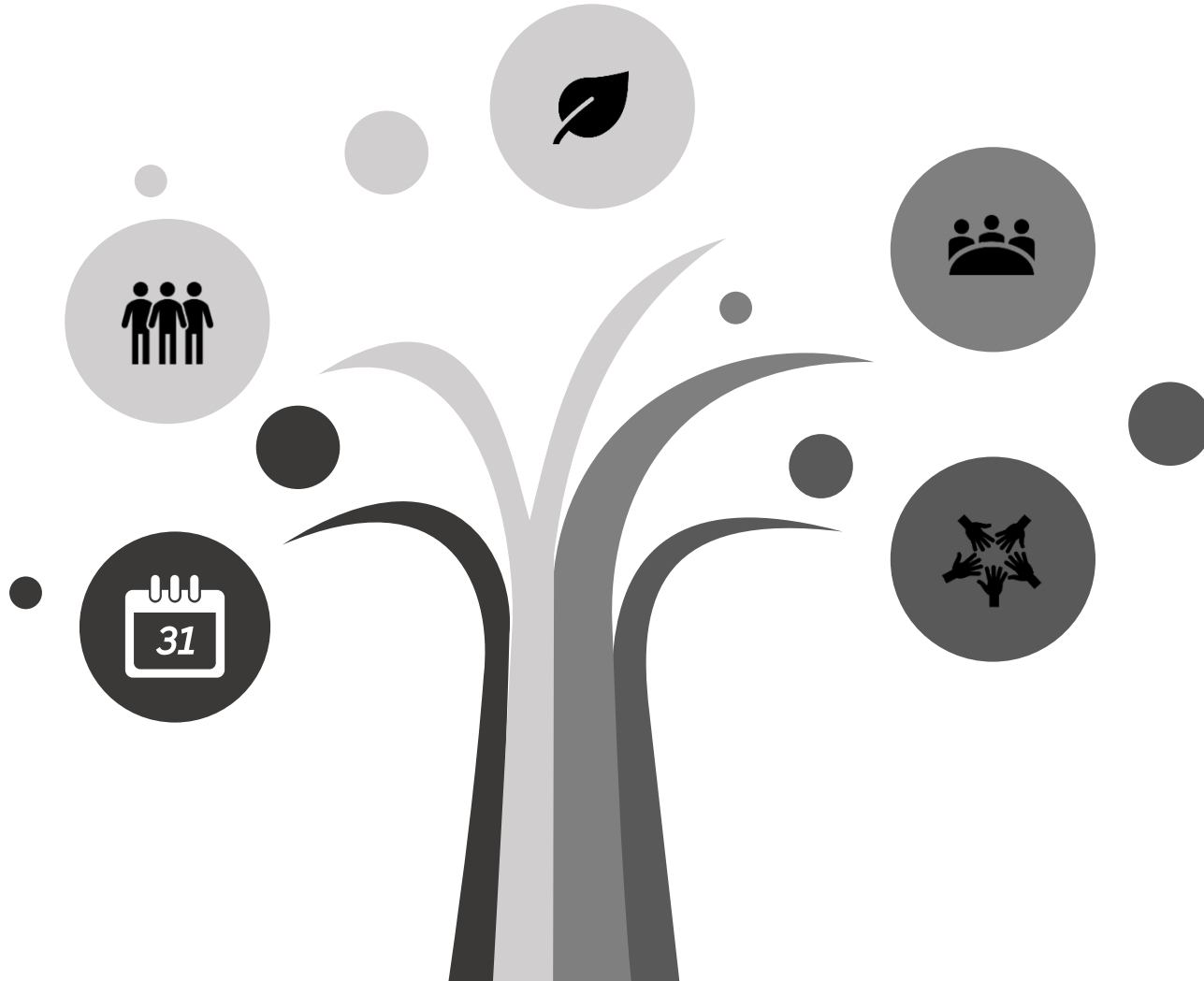
☒ ESG Oversight Framework

☒ Whistleblower Policy

☒ Cyber Security Policy



Categories	% Holding as on 31.12.2025	% Holding as on 31.03.2025
Promoters	50%	50%
Institutional Investors	13%	8%
Bodies Corporate	2%	2%
Individual & Others	35%	40%
Total	100%	100%



**ESG
&
CSR**

FY 2030

Sustainability
Vision

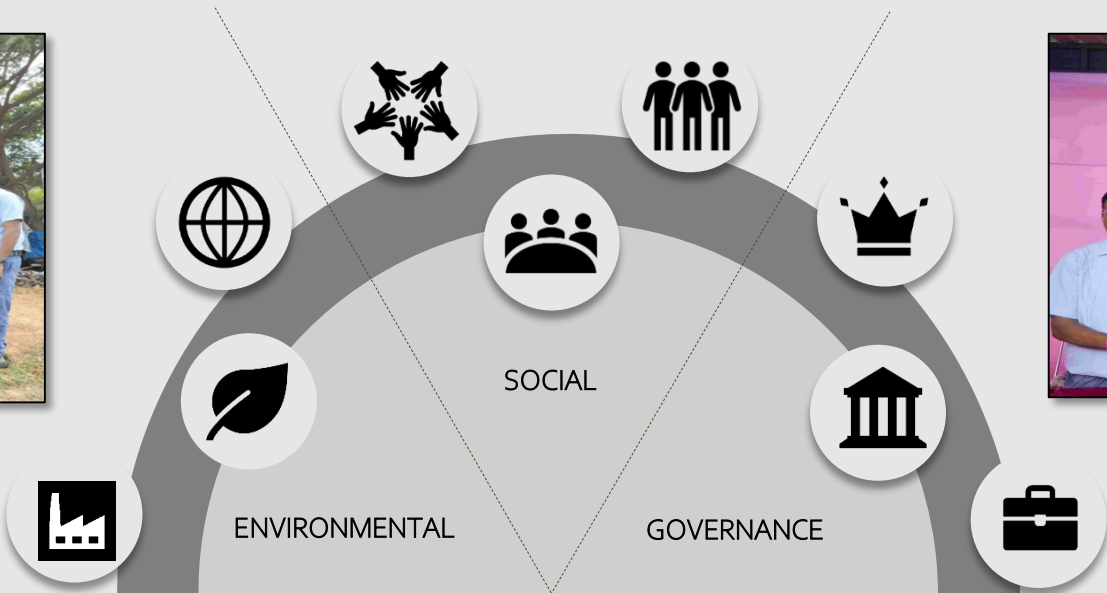
- I. Accelerating Decarbonization: Reduction of 18% (Baseline H2FY2025)
- II. Renewable Energy transition: RE usage upto 80% (Baseline FY2025)
- III. Water Stewardship & Neutrality: Reduction of 75% (Baseline FY2025)
- IV. Promoting Circular Economy: 100% Waste Recycled (Baseline FY2025)
- V. Towards Zero Plastic: Reduction of 100%. (Baseline FY2025)
- VI. Diversity & Inclusion: 10% Gender diversity ratio
- VII. Employee safety & well being

Sustainability Roadmap
towards ESG KPIs

- I. Focused transition to green fuels and renewable energy, infrastructure upgrades, and strategic initiatives.
- II. Expanding the renewable energy footprint across all manufacturing plants.
- III. Adherence to the Reduce–Reuse–Recharge principle for water stewardship.
- IV. Reducing waste through process innovation, reuse, and sustainable disposal.
- V. Adopting sustainable alternatives and eliminating single-use plastics across the value chain.
- VI. Increasing female workforce participation to foster gender diversity and inclusive growth.
- VII. Driving employee well-being with a zero-accident culture, ISO 45001 standards, and focus on work ergonomics and training.

CONTRIBUTING TO THE SOCIETY

We are committed to contribute to the social and economic welfare of communities in which we operate. Playing an active role in sustaining positive change within society. We aim to create opportunities for the holistic development of people from all sections of society.





Environment

- 1400 fruits & forestry saplings planted in Yamuna Nagar, Jamshedpur & Pant Nagar.
- Constructed an entrance gate structure in Kalesar Wildlife Sanctuary, Yamuna Nagar.
- Gifted 100 dustbins to Municipal Corporation, GNK College and adopted Govt. schools in Yamuna Nagar.
- 05 garbage rickshaws were gifted to Municipal Corporation for waste collection in Yamuna Nagar.
- Distributed 1250 jute & cloth bags to beneficiaries to discourage use of plastic bags.
- Sensitized more than 1200 students on 3 R's of sustainability (reduce, reuse and recycle) by conducting art and craft activities in Govt. schools.



Education

- Awarded prize to 18 meritorious student in adopted Govt. schools in Jamshedpur.
- Renovated/repared science lab's, class room's floors, tiling work, drinking water stations, furniture, shed for mid-day meal and study material to 12 Govt. schools in Yamuna Nagar, Pant Nagar, Chennai & Pillaipakkam.
- Distributed aprons, sweater and shoes to 4300 Govt. school students in Yamuna Nagar.

Skill:

- 258 trainees completed sewing and computer course successfully in YNR & Delhi.
- Sponsored a flagship event "AVSAR: Seize the Moment" for youths, organized in Kirori Mal College, Delhi.
- Organized an awareness and sensitization session on "Cyber Security for Youths" in skill training center, Delhi.



Sports

- Sponsored monthly diet money to 18 sportspersons in GNK College, YNR.
- Co-sponsored sports events like Run for Unity Marathon, Sansad Khel Mahotsav and Karma Lakelands Marathon 2025.
- Sponsored 05 athletes for one-year training program in ABF Trust, Mohali, Punjab.
- Sponsored National Sub-Junior Girl's Championship, Mumbai organized by Indian Rugby Football Union.
- Installed Open Gyms and swings in 04 Govt. Sr. Sec. schools in Yamuna Nagar.
- Installed a bore well submersible in District Sports Complex, Tezli Stadium, YNR.



Community Reach

- 211 beneficiaries were screened in TB Screening Camp in YNR & Jamshedpur.
- 140 beneficiaries were screened in an Eye Check-up Camp in Yamuna Nagar. Distributed 100 free spectacles to patients and 24 patients were successfully operated for cataract surgeries.
- 900 protein kits were distributed to TB patients in Jamshedpur, Pant Nagar and Gurgaon.
- 3710 blankets were distributed to migrant labor, TB patients & poor people in Delhi NCR, Vrindavan, Pant Nagar, Jamshedpur and Chennai.
- 48 wheel chairs and tricycles distributed to needy PWD's in Yamuna Nagar.
- 58 house's roof constructed/repared belongs to BPL families under the "Har Ghar Chat Scheme" in 02 blocks, Yamuna Nagar.
- Supported Baba Banda Singh Bahadur Lohgarh Trust in lohgarh, YNR to renovate historical fort in YNR.

CUSTOMER CONCENTRATION & DIVERSIFICATION

OEM Customers



Aftermarket Network

400+
Distributors

20K+
Retailers

25K+
Mechanics

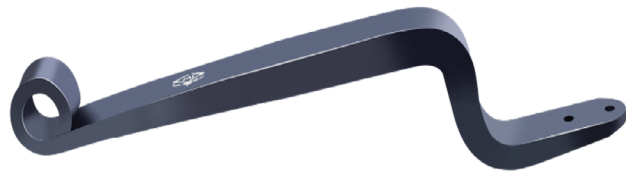
Comprehensive Suspension Solutions



Conventional Leaf Spring



Hybrid Leaf spring Assembly



Z-Spring



Parabolic Leaf Spring



Stabilizer Bar

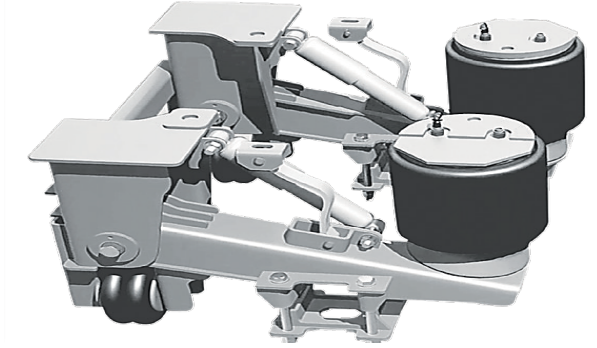
Comprehensive Suspension Solutions



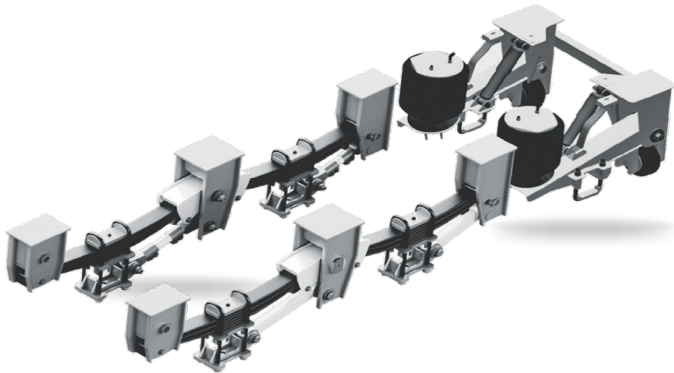
Bus Air Suspension



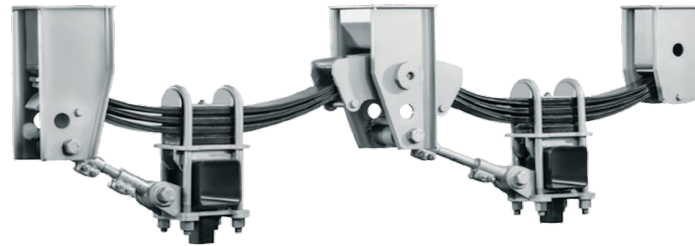
Lift Axle



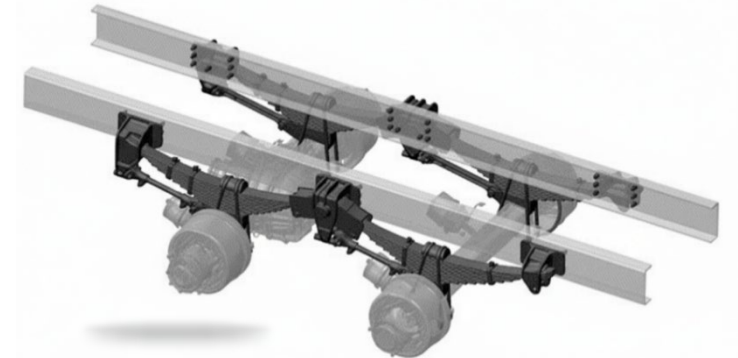
Trailer Air Suspension



Trailer Mechanical and Air Suspension with Lift Axle



Trailer Mechanical Suspension



Sleeper Suspension

After Market India JAI's Product Portfolio



Trailer Allied Components



Spring Allied Components



Lift Axle Allied Components



Trailer Axle



Jack Rod