



Jamna Auto Industries Limited

Investor Presentation

Q1 FY 25-26



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Q1 FY 25-26 Financial Updates

Financial Trends - QoQ



All figures are in INR crores

	Q1 FY 25-26	Q4 FY 24-25	Q1 FY 24-25
NET SALES	573	638	557
EBITDA	78/13.7%	85/13.4%	76/13.7%
PBT	65/11.2%	72/11.3%	65/11.6%
CASH ACCRUALS	59	62	57

Cash Accruals: PAT+ Depreciation

Profit & Loss Statement



Consolidated QoQ

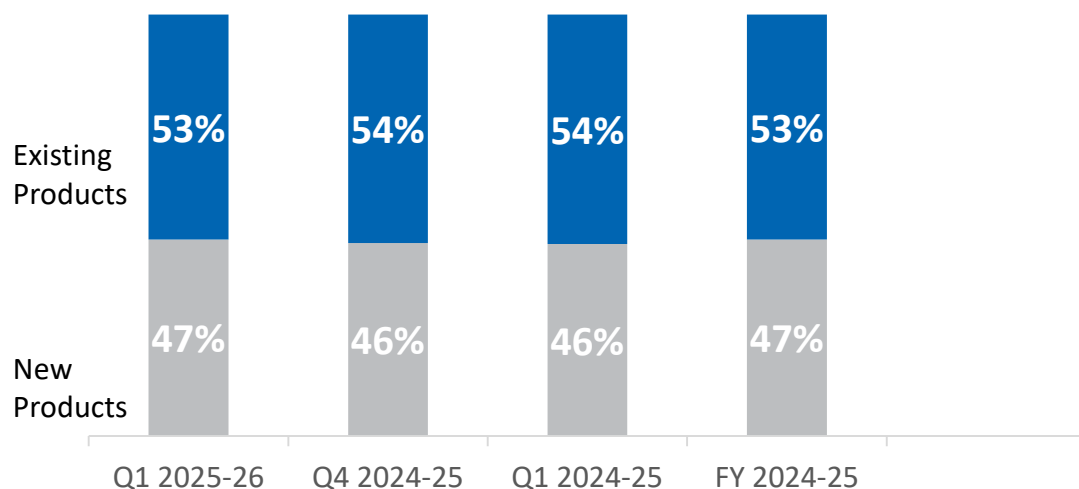
All figures are in INR crores

Particulars	Q1 FY 25-26	Q4 FY 24-25	QoQ	Q1 FY 24-25	YoY
Net Sales	573	638	-10%	557	2.8%
EBITDA	78	85	-9%	76	2%
PBT	65	72	-11%	65	0%
PAT	46	50	-9%	46	-2%

Revenue Mix

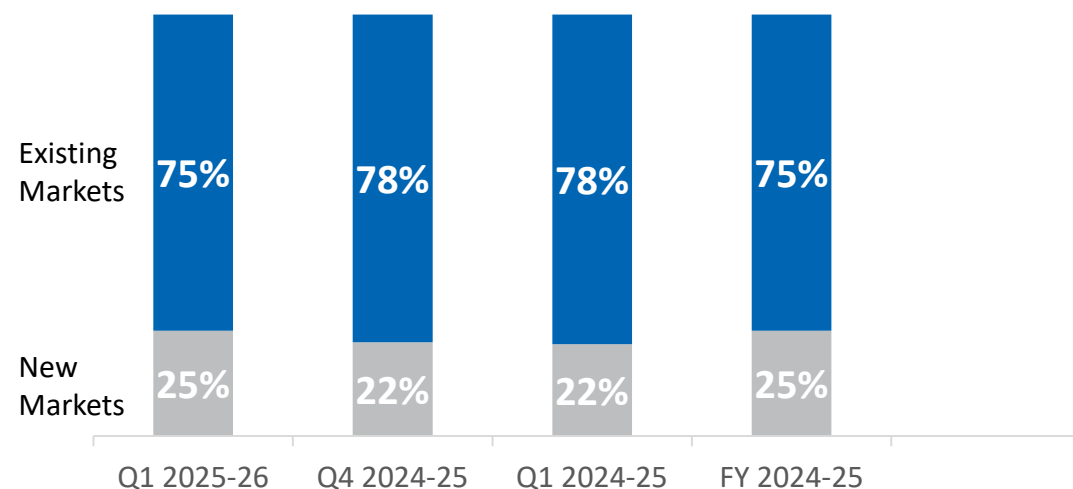


Product Mix



Lakshya Target: **50%** revenue from New Products by FY 2026-27

Market Mix



Lakshya Target: **50%** revenue from New Markets by FY 2026-27

New Developments



1. Expansion of Customer Base for Existing Product

Product :- STB (Stablizer Bar)

Earlier Supply to :- Tata Motors Ltd

New Milestone :- Commenced Supply to Mahindra and Mahindra Ltd

2. Launch of New Products & Market Entry

Products Introduced : Sleeper Suspension

Customer : Ashok Leyland

Above will Reinforces JAI's position as a **comprehensive system supplier** in the CV industry and strengthens OEM relationships.

3. Strategic Export Agreement

We are pleased to announce that we have entered into a strategic export agreement with a prominent distributor in the automotive parts market. This agreement marks a significant milestone in our global expansion strategy. Under this 3-year contract, the Company will supply conventional and parabolic leaf springs as well as U-bolts to multiple countries across Europe

4. Commissioning of U-Bolt Manufacturing Facility

We are pleased to announced that our New U Bolt Plant at Indore has Commenced Operations and we made first supply in July-2025

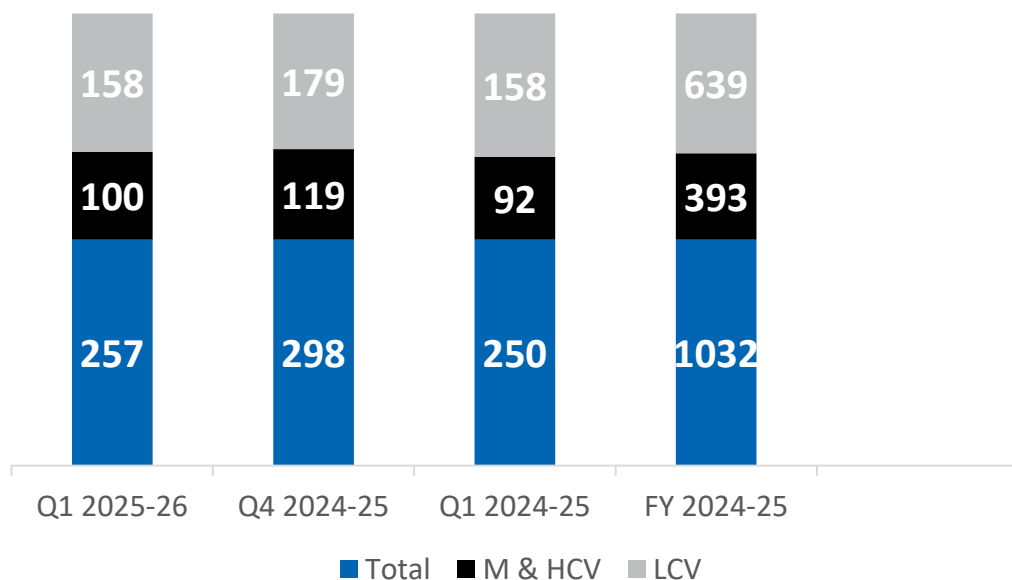


Industry Highlights

Industry Highlights



All figures are in '000



Data Source-SIAM

LCV production changes

- ↓ - Q1 FY26 vs Q4 FY25 - 12% (Decrease)
- ↓ - Q1 FY26 vs Q1 FY25 - 1% (Decrease)

M&HCV production changes

- ↓ - Q1 FY26 vs Q4 FY25 - 16% (Decrease)
- ↑ - Q1 FY26 vs Q1 FY25 - 9% Increase

For the Quarter

QoQ Change %

YoY Change %

-12%

-1%

-16%

9%

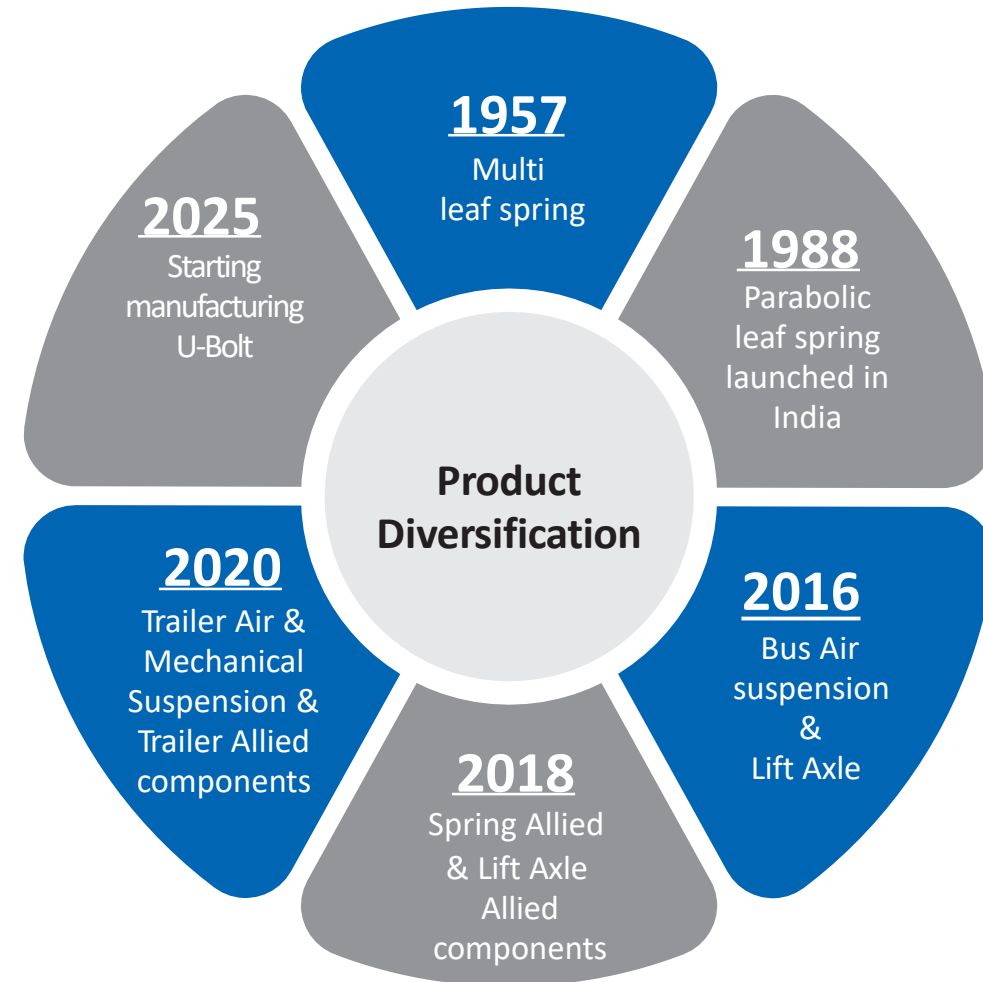
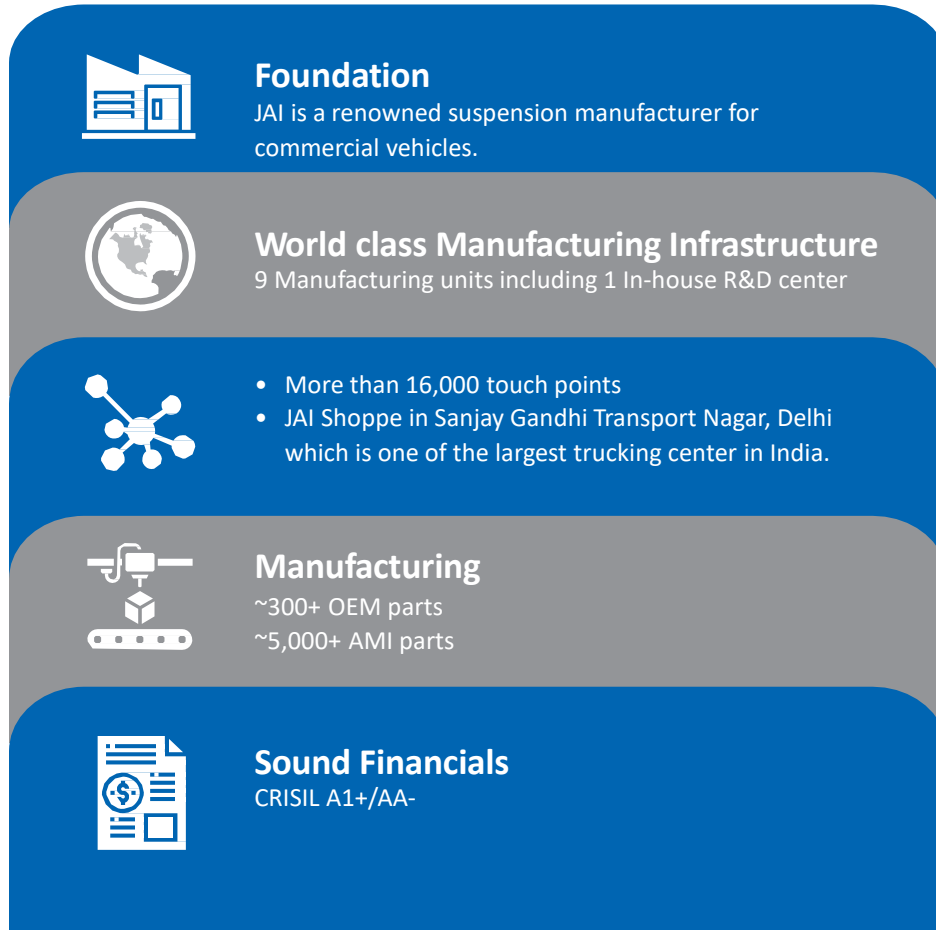
-14%

3%

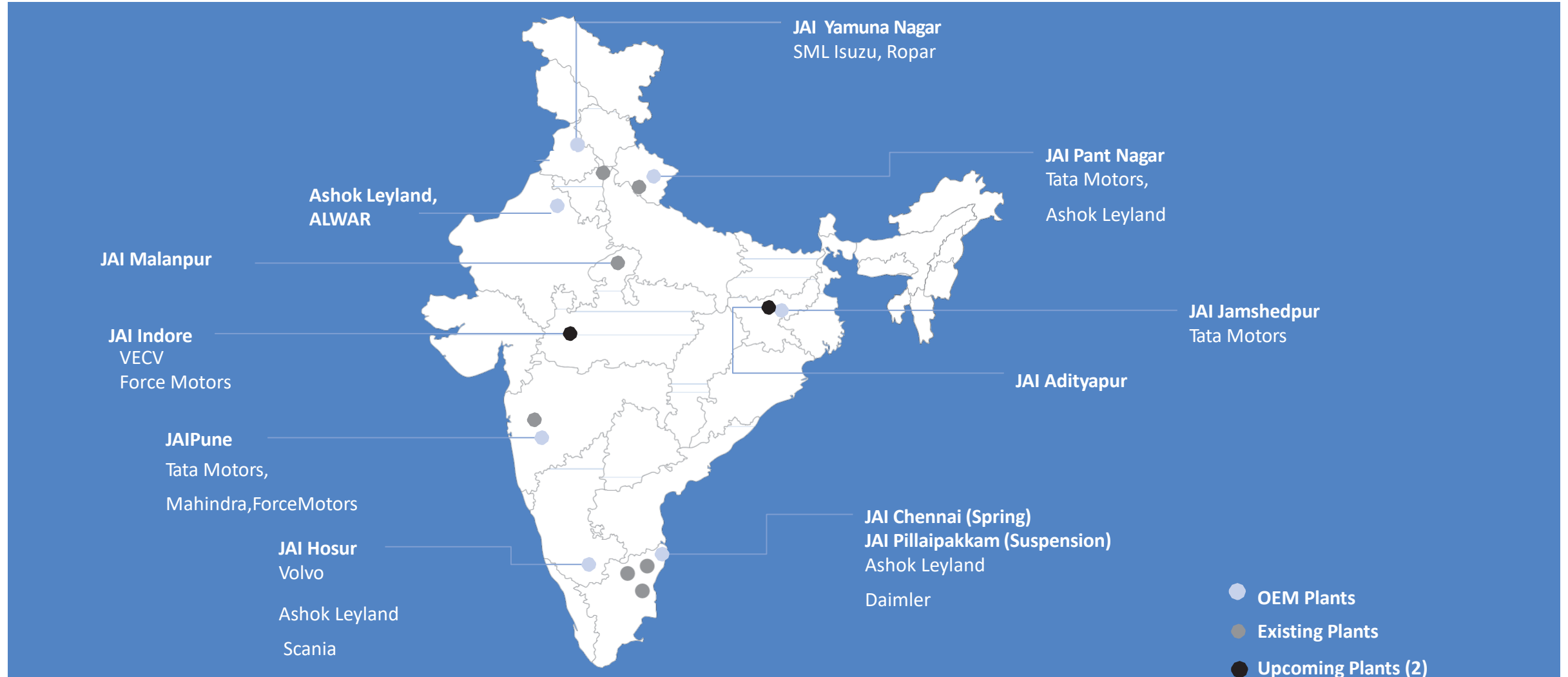


Company Overview

JAI at a Glance



Jai's Plants : Strategically Located Across OEM Plants

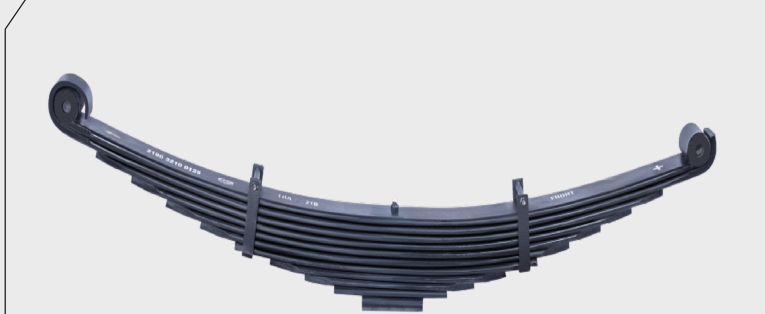
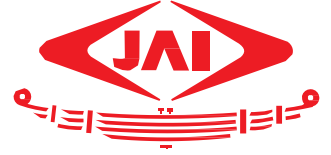


Note – Maps not to scale. All data, information, and maps are provided “as is” without warranty or any representation of accuracy, timeliness or

JAI's OEM Customers



JAI's Product Portfolio



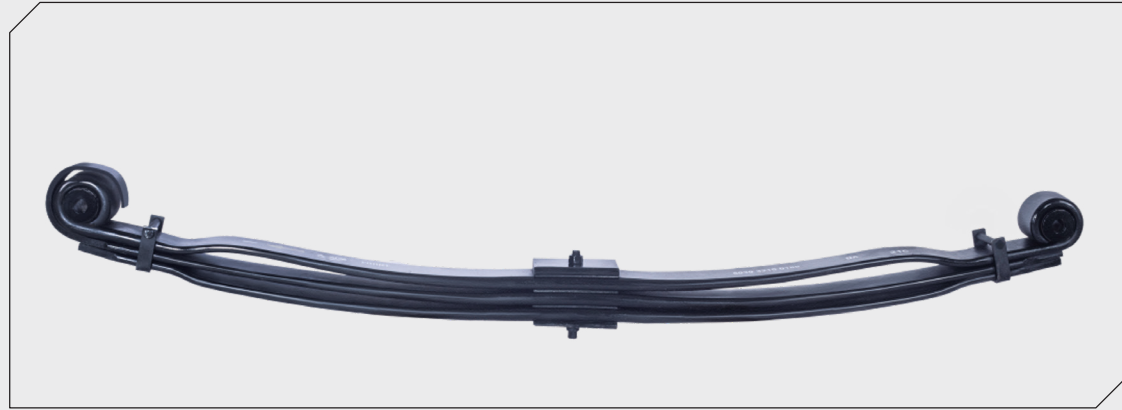
Conventional Leaf Spring



Z-Spring



Hybrid Leaf spring Assembly

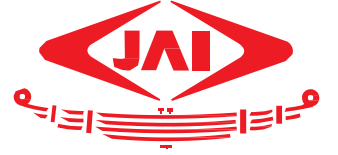


Parabolic Leaf Spring

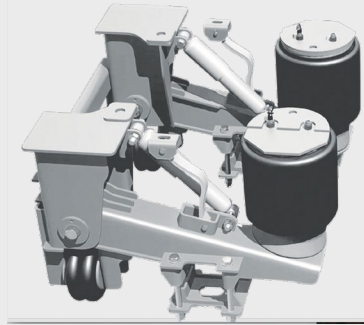


Stabilizer Bar

JAI's Product Portfolio



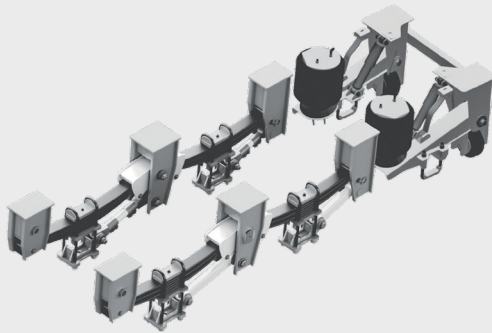
Bus Air Suspension



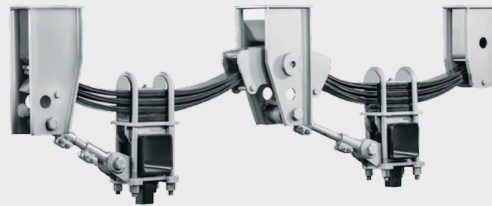
Trailer Air Suspension



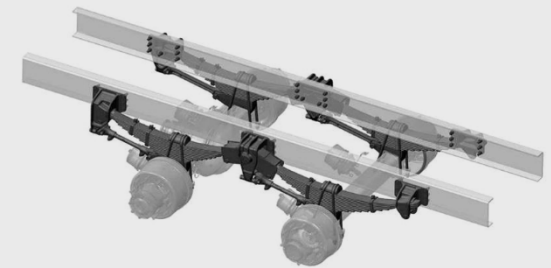
Lift Axle



Trailer Mechanical and Air Suspension with Lift Axle



Trailer Mechanical Suspension



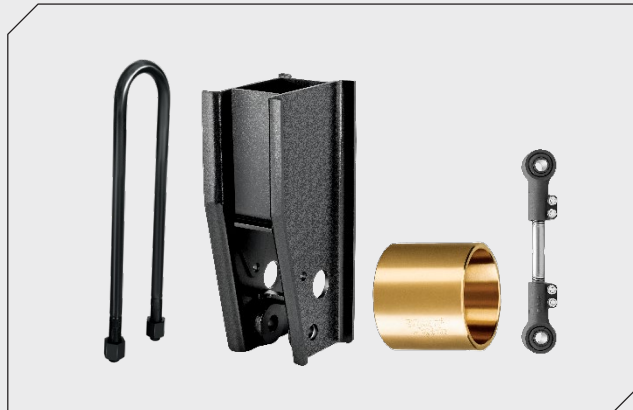
Sleeper Suspension

After Market India

JAI's Product Portfolio



Lift Axle Allied Components



Trailer Allied Components



Spring Allied Components

After Market India

JAI's Product Portfolio



Brake lining



Trailer Axle



Water Pump



Clutch



Bearing

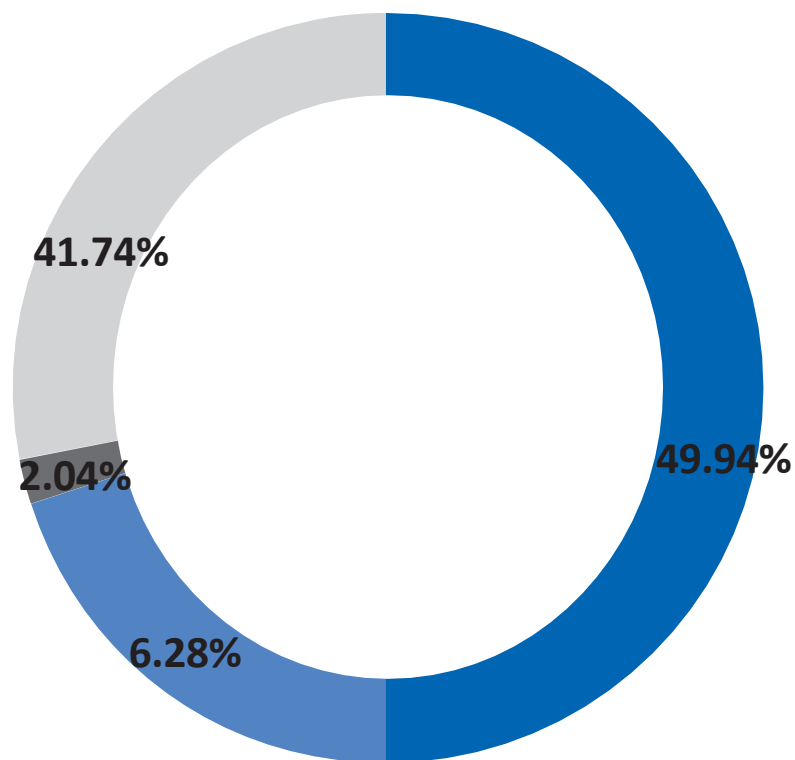


Jack Rod

Most of the products above are only traded

Jamna Auto Industries Limited ('JAI')

Shareholding Pattern as on 30th Jun 2025



- Promoters
- Institutional investors

Categories	% Holding as on 30.06.2025	% Holding as on 31.3.2025
Promoters	49.94%	49.94%
Institutional Investors	6.28 %	8.38%
Bodies Corporate	2.04%	2.13%
Individual & Others	41.74%	39.55%
Total	100%	100%

Contributing to the Society



We are committed to contribute to the social and economic welfare of communities in which we operate. Playing an active role in sustaining positive change within society, we aim to create opportunities for the holistic development of people from all sections of society.



Participated in Awareness Rally on World Environment Day in Gwalior



Constructed toilets for cadets in NCC Training Centre, Yamuna Nagar



Co-Sponsored 10th Delhi Gatka Competition-2025 in Pitampura, Delhi



Receiving appreciation certificate from CM, Haryana for co-sponsoring Cyclothon on Drug Free Haryana.



Contributing to the Society



Environment

- Planted 600 saplings in YNR, MLP, Hosur & Chennai.
- Maintained 5500 meter green belt in Malanpur, YNR & Pant Nagar.
- Distributed 1750 jute/cloth bags to skill trainees, workers and community people in Delhi, Gurgaon, Yamuna Nagar, Malanpur & Jamshedpur.
- Restructured and rejuvenated 02 ponds in Chennai.
- Celebrated World Earth Day & World Environment Day by organizing tree plantation drives, rally, video screening, street play, poster making competition allover locations.



Education

- Constructed toilets for boys and girls cadets in NCC Training Centre, Yamuna Nagar.
- Renovated building and whitewash work in anganwadi center, Tazewala, Yamuna Nagar.
- Awarded scholarship to 04 needy and deserving students in Sonipat & Chennai.
- Distributed dental kits to 1600 students in Govt. Primary schools in YNR, JSR & Pillapakkam.

Skills

- Total 68 youths & prison inmates were completed computer course in Delhi, YNR, JSR & Gurgaon Prison
- Total 176 female were completed stitching & tailoring course in Yamuna Nagar.
- 04 new Jamna Sewing Training Centers were set up to train 180 females in Yamuna Nagar.



Sports

- Co-sponsored 10th Delhi Gatka Competition-2025.
- Co-sponsored Haryana State-Wide Campaign Cyclotron 2.0 against drug awareness.
- Celebrated World Yoga Day allover locations by engaging beneficiaries in sessions to motivate them for health and fitness.
- Sponsored monthly diet to 11 sportspersons in YNR .
- Sponsored an international golf player Ms. Hitashee Bakshi for her diet and training for one year.
- Installed 15 street lights in District Sports Complex, Tezli, YNR



Community Reach

- Organised a multispecialty health check up camp on World Health Day to screen 156 community people in YNR.
- Organised an awareness session on "Health Education and Nutrition Benefits" and "Healthy, Stress-Free Day-to-Day Life" in Malanpur and Hosur. Around 760+ beneficiaries covered in all the activities.
- 2000+ employees and community people were sensitized on tobacco hazardous on No Tobacco Day by conducted awareness sessions allover location.
- Served meal to 800+ migrant labour in YNR & Delhi.
- 150 nutrition kits distributed to the anemic pregnant women in Yamuna Nagar.
- 100 protein kits were distributed to TB patients in JSR.
- Financial support to 03 BPL families for their daughters marriage in Yamuna Nagar
- Distributed monthly pension to 124 sr. citizens, widow and PwD's in YNR.





Thank You